



**UDRUGA HRVATSKIH POSLODAVACA- BRODARA
U MEĐUNARODNOJ POMORSKOJ PLOVIDBI**

Zagreb

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Nexus d.o.o.

Mr. Eric Superina

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Letter of Support

Dear Sirs,

It is a well known fact that the problem of world wide deficit of the qualified maritime personnel has resulted in 30,000 officers missing today. Researches are showing that if this trend continues 'till 2012 the number will climb to over 70,000 officers.

We would like to inform you about a new web portal started in Croatia - "www.maritime-connector.com" - international Internet gateway specialized to share maritime employment opportunities and wide maritime information. It represents a new communication method and recruiting source between shipowners or agencies and seafarers.

In only 10 months of work this web portal has shown excellent results to many owners and agencies that used it's web tools. Site is recognized internationally providing modern and effective marketing and crewing services.

Maritime connector is recognized and supported by Croatian Government – Ministry of Maritime Affairs, Croatian Chamber of Economy and many other institutions from maritime industry in Croatia.

Mare nostrum-Croatian Shipowners Association finds this web portal excellent source and tool for international recruiting for all Ship owners and agencies dealing with crew management. We believe that this is the future in recruitment and effective communication with potential candidates.

By this letter *Mare nostrum- Croatian Shipowners Association* expresses full support to web portal Maritime-Connector and their efforts to help in connecting seafarers with shipowners and agencies looking for qualified maritime personnel.

We suggest to *International Chamber of Shipping* and *International Shipping Federation* to present Maritime Connector to all members. To any member this maritime information source could be very useful in improving it's existing recruitment process.

Best regards,

Mato Botica